

# BAY TRUST

**“To accelerate bold, meaningful change, assisting BOP communities and the environment to flourish”**

**Bay of Plenty Community Trust and its 100% owned subsidiary BayTrust Charities Limited**

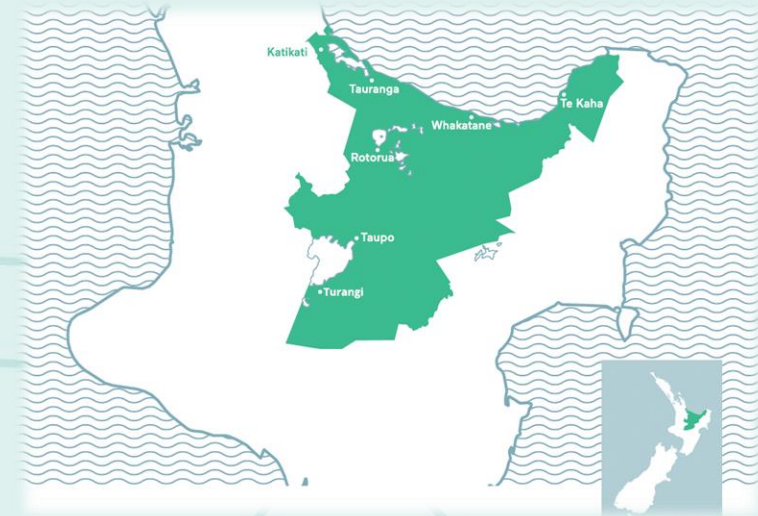
**32<sup>nd</sup> Annual Public Meeting – 21 August 2020**

# Welcome from Chair – Rita Nabney

## Programme:

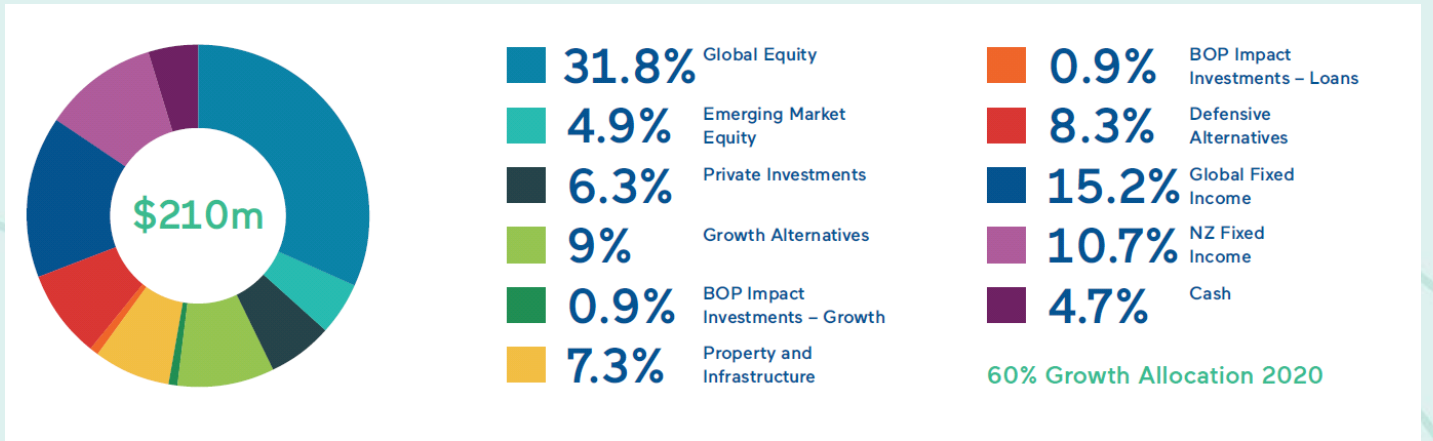
- Welcome - Karakia
- Minutes, BayTrust accounts to 31 March 2020 and the year's highlights
- Looking ahead
- Questions, comments and discussions
- Close - Karakia

# Who we are – our region



# Financial Performance for Y/E 31 March 2020

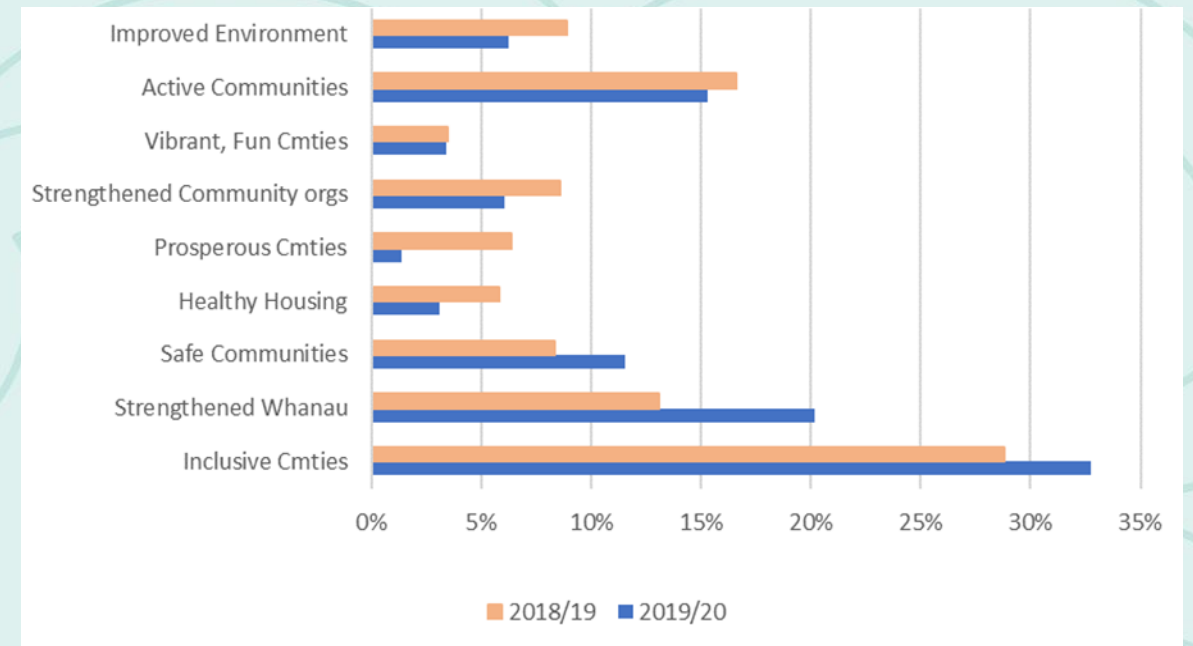
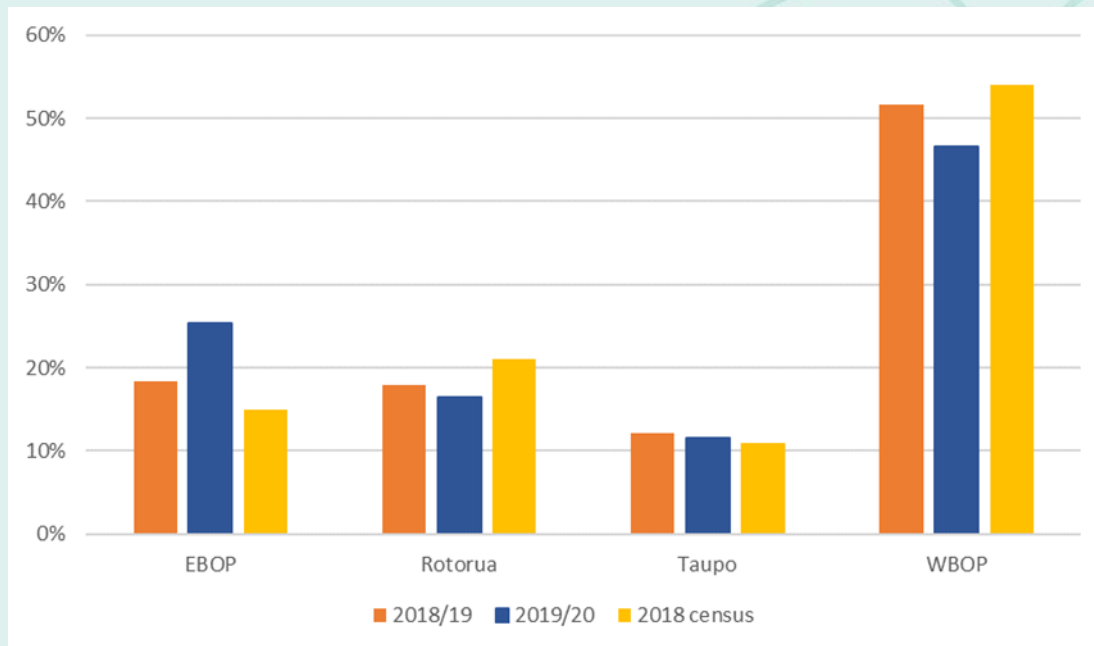
	2020	2019	Change
	\$m	\$m	\$m
Revenue	-0.294	7.6	-7.894
Less: Expenses	1.1	1.1	-
Grants approved	<u>6.8</u>	<u>7.0</u>	<u>-0.2</u>
Surplus/ (Deficit) for year	<b>-8.7</b>	<b>-0.9</b>	<b>-7.8</b>
Return on investment	0%	4.0%	
Benchmark Return	0	6.0%	
<b>Trust Equity</b>			
Trust Capital	89.3	89.3	-
Inflation Reserve	52.5	49.0	3.5
Population Reserve	43.5	10.6	32.9
Grants Reserve	<u>18.6</u>	<u>63.7</u>	<u>-45.1</u>
Total	<b>203.9</b>	<b>212.6</b>	<b>-8.7</b>



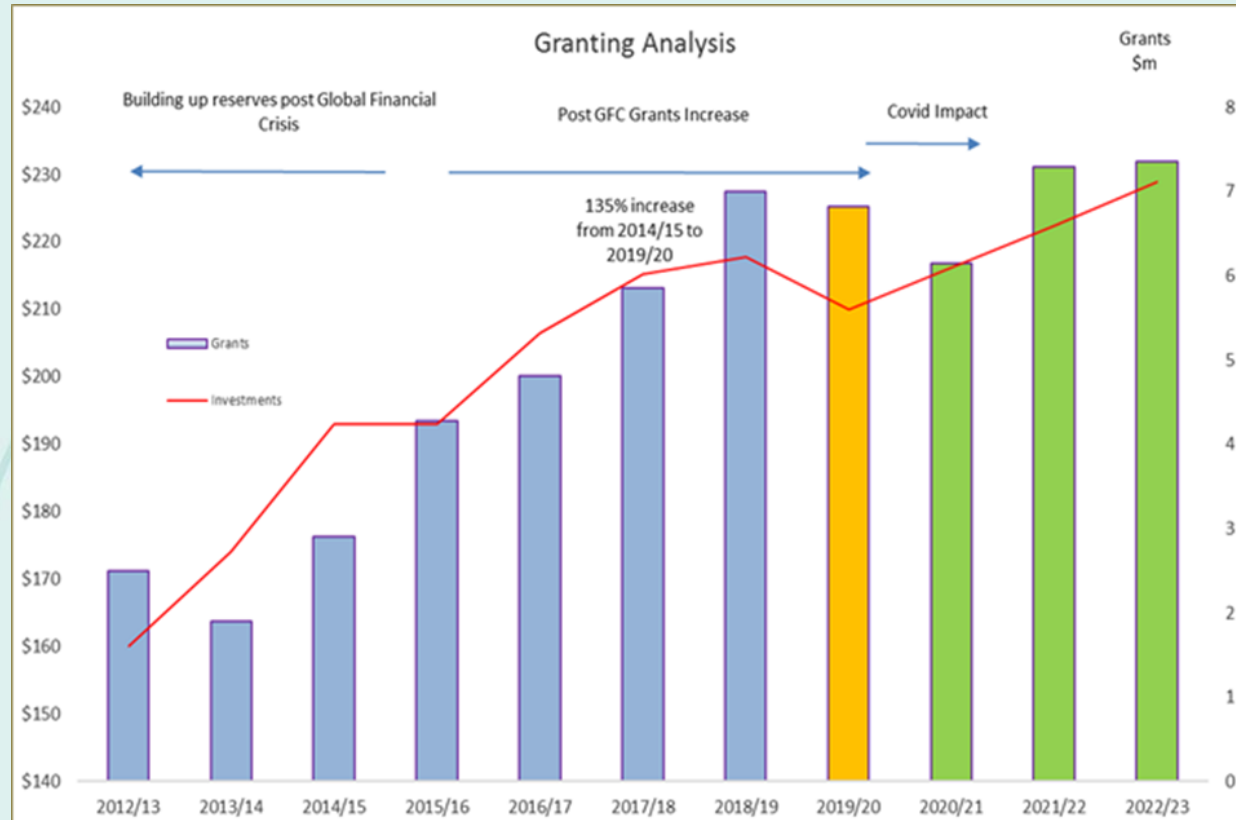
Over the last year, the Board with the assistance of its Investment Advisors, Cambridge Associates ran a well diversified and global portfolio of investments which performed well given the Covid-19 market impacts.

# Granting of \$6.8m in 2020

- To help achieve our Vision and in alignment with our Values, the Trust paid \$6.8m (2019:\$7m) in grants and scholarships distributed across our region and our outcome areas as outlined below.
- The number of applications 267 (2019:282) has reduced slightly but the approval rate has increased to 79% (2019:74%).



# Healthy Reserve Position – stable and consistent granting of ~\$6-7m a year forecast over the next 4 years



# Looking Forward - the world is changing

Unite  
against  
COVID-19

- Communities that we support - needs and demographics are rapidly changing – ie pandemics, social, ageing population, **climate change**, unaffordable housing, greater environmental awareness.
- **Empathy/relationships/partnerships/innovation and adaptability and doing things differently** are key.



Changes call for innovation and  
innovation leads to progress.

Li Keqiang

BAY  
TRUST

Never waste a good crisis – Winston Churchill  
ts, our people and our  
environment

# What's new in 2020



## Our Priorities

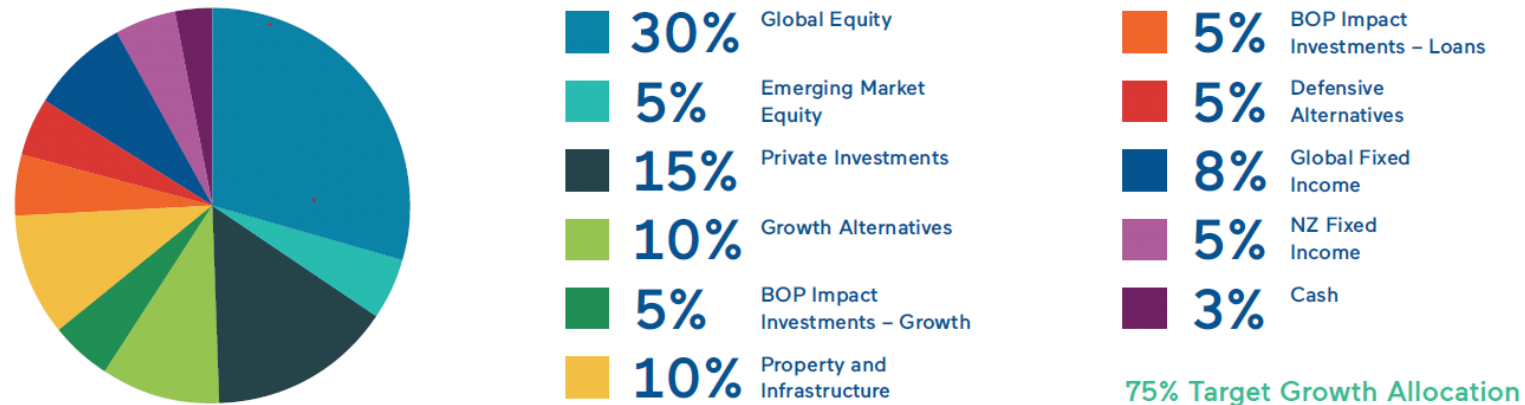


- Confirmed that our purpose is **to accelerate bold meaningful change, assisting BOP communities and the environment to flourish.**
- Worked with our Māori Advisor to solidify our kaupapa and commitment to Te Tiriti o Waitangi and develop a BayTrust Whakatauki – also updated our branding.
- Approved our Climate change action plan.
- Identified four areas of transformational change where we believe we can make a difference:
  - Sustainable and thriving BOP environment;
  - Sustainable Employment and inclusive growth;
  - Healthy secure and affordable housing;
  - Enhanced community and social well-being.
- Simplified and consolidated our funding framework.



# 2020/21 Investment Approach

BayTrust's Target Asset Allocation March 2020



- Optimise and ensure we have the **best Fund Managers in each of our identified asset classes.**
- Continue to **grow our Private investments.**
- Continue to **grow our Impact Investments.**
- Continue to ensure our investments align with our mission, vision and values are in accordance with **best practice Environmental, Social and Governance principles.**
- Drive a 50% reduction in **climate change emissions by 2025 and be climate friendly by 2030.**

# Kaitiakitanga

BOP people live in harmony with the natural environment enabling it to support our future generations:

- 90% of fresh waterways are potable and swimmable;
- Coastal ecosystems are healthy so everyone can swim and sustainably gather kaimoana;
- Food security is strong;
- Invasive pests have been eradicated and there is an optimal level of biodiversity;
- The BOP is greenhouse gas neutral with pollution below world health guidelines.



# Sustainable Employment and Inclusive Growth

Everyone in the BOP has equal opportunities to be in culturally appropriate employment or training which is environmentally sustainable and drives sufficient income to allow them to securely house and provide for themselves and their whānau.



Lake Steel – Taupo Pathways Success Story

# Healthy, Secure and Affordable Housing

Everyone in the BOP that desires, is housed in suitable, adequate and affordable accommodation that fits their whānau and cultural requirements that is:

- **Healthy:** well maintained housing which can be heated efficiently to be able to maintain 20 degrees in winter.
- **Secure:** long-term tenure is available across a range of housing typologies and is sustainable for everyone.
- **Affordable:** a range of housing models exist, and housing costs are less than 30% of household income.



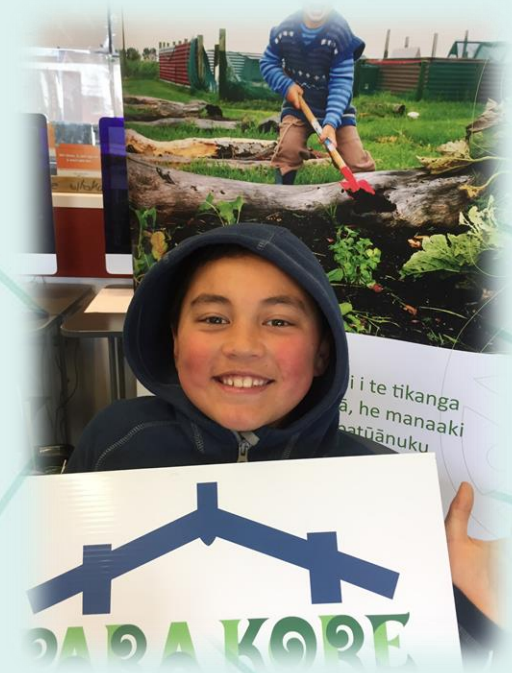
# Community Wellbeing

BOP communities flourish when they are equitable, vibrant, fun and safe:

- Where people have opportunities to participate in arts, sport and recreation.
- Where youth are engaged and empowered to achieve their goals.
- Where people come together to share culture and knowledge to create thriving language and greater understanding.

## Tū Māori Mai

- Activities or programmes that promote a strong Māori cultural identity (including Te Reo and tikanga) and contribute to a range of positive outcomes.
- Activities or programmes that help build knowledge of local Māori histories that help build understanding and positive collective futures.
- Contributions to capital projects on Marae (up to \$15k).



# 2020/21 – Summary of Key Actions

- Continuation of our approach to **building meaningful partnerships**; Project Tongariro which will see funding of \$450,000 over a three-year period that will help with the Taupō region.
- Focus on **Iwi engagement** and support.
- **Multi-year funding** for operational costs was granted to nine organisations totalling \$935,000.
- **Capability Building support**, in partnership with BayTrust, Exult ran 23 workshops across the BOP region which included 343 participants from 128 organisations.



# Climate Change

*Last year we stated that we know and accept that:*

- The Earth's **atmosphere has more carbon** in it than at any point in more than three million years and this is largely man driven.
- The amount of **carbon in the atmosphere is directly correlated with rising temperatures.**
- We have only a **short time to act to avoid a climate caused disaster** and realise that we will have to do things differently.

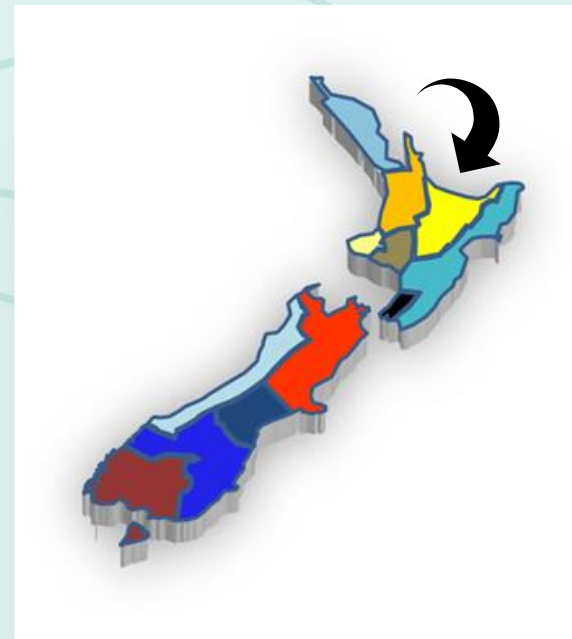
*Now we have a Climate Change commitment and action plan:*

- To be a carbon neutral/positive organisation.
- To be a sustainable investor.
- To be a BOP active enabler.



# Combined Community Trusts conference 2022

- BayTrust will be hosting the Combined Community Trusts conference in 2022 in Rotorua.
- Key facts:
  - 12 Trusts
  - 2 days
  - 150 – 200 attendees
  - \$140m of granting each year
  - \$4b of investments





# COVID-19 Response and Opportunities

We were humbled to be able to help support those fantastic organisations that were meeting immediate and essential needs over the relief phase and that needed some additional funding support, and to date, BayTrust has **contributed over \$215k** through this rapid response granting process.

It is important to also note that we are still funding in a business as usual manner including in the WBOP and that our **Community Support (monthly up to \$15k)**, Community Impact (\$15 - \$100k) and **Strategic Partnership funding** rounds remain open.

We acknowledge that for many in our community the medium and expected long term implications of Covid-19 will be significant and to help with the recovery phase we have **prioritised \$1m of funding** this year to assist.

In the Taupo, Eastern Bay and Rotorua regions the Covid-19 recovery funding will be incorporated into our standard funding round, through applying a Covid-19 prioritisation lens to our grant decision making process.

We know that many of you have taken this crises as an opportunity to be innovative, flexible and try new ways of working and we congratulate you on this and encourage you to continue to do so.

If you are experiencing financial hardship, please take the opportunity to call one of the BayTrust staff and we'll see what we can do to help.

# Question Time



- Questions
- Comments
- Thoughts
- Community Priorities
- Suggestions



Thank you!

